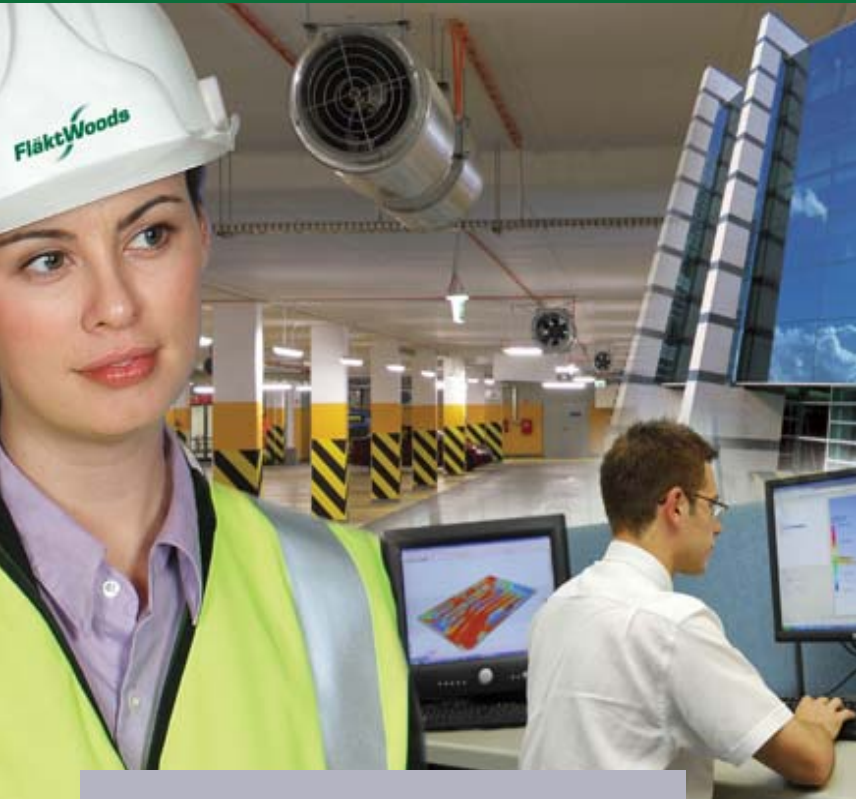


Jet Thrust 5,500 Milestone in Portugal



Fläkt Woods has increased the market share of Jet Thrust Fans in Portugal the last years. Now, with total annual sales of over 5,500 Jet Thrust fans in Portugal, we represent 65% of the served market.

■ FACTS

Customers:

Dolce Vita Shopping Centre, Parque das Nações, Office Park Expo etc.

Need:

Efficient ventilation for public areas and car parks.

Solution:

Fläkt Woods' JM Jet Thrust with high efficiency and thrust.



The JM range is designed for high efficiency and thrust

When Fläkt Woods decided to compete for the Portuguese car park ventilation market, just five years ago, no one could have predicted that today, its reputation would have become so dominant that it now accounts for such a significant percentage of that sector.



One recent order comprises 550 units for the Dolce Vita Shopping Centre. This new regional shopping centre is the first within the metropolitan area of Coimbra and forms part of the Eurostadium complex. The fans are being used to ventilate the car parking areas of the complex.

A further contract includes fans for the famous Parque das Nações, an area for public use, with a wide range of urban facilities for culture, leisure and commercial use, originally developed from the Expo '98 ground in Lisbon.

The most recent contract is for 360 octagonal Jet Thrust fans ventilating a 4000 space car park serving the Office Park Expo, a 200,000 sq m office and retail development in Lisbon currently being constructed by Norfin.

The success in no small part can be attributed to a dedicated team of individuals and sales development managers such as Henry Dujol, who has become a passionate advocate of the JM car park jet fan and the benefits and the advantages it brings to car park ventilation.

Henry has been particularly successful in developing the concept in European markets, helping to communicate the benefits of jet fans over traditional methods.

The JM Jet Thrust range is designed for high efficiency and thrust, together with low installed noise levels. Available as either unidirectional or truly reversible fans, they have been developed using the latest aerodynamic and acoustics testing, as well as in-house Computational Fluid Dynamics (CFD).

"Once our customers have seen our unique CFD models that simulate the ventilation patterns they are assured the system will provide a satisfactory and cost effective solution" says Henry. JM Car Park Jet fans are ideally suited for use in car parks as they eliminate distribution ductwork, needed for traditional ventilation systems. Without ductwork, system resistance can be significantly reduced. This means fan speed and noise levels can be a lot lower. In addition the use of detection/control equipment offers savings in running costs.

Fans

Fläkt Woods offers the widest range of fans in the market. From small fans for standard applications up to heavy duty fans for customized applications designed to order.

Fläkt Woods Group

Fläkt Woods is a global company providing solutions for ventilation and air treatment for buildings as well as fan solutions for Industry and Infrastructure applications.

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